# Predicting Airline Passengers' Intentions to Use Electronic Booking for Mobile Travel Booking

#### **Abstract**

**Purpose** – Intense <u>market competitionve market</u> has <u>requiresforced</u> hotels, airlines, and online travel sites to <u>enrichimprove</u> their business operations by <u>slot inenhancing their websites</u> with mobile travel booking features in the <u>websites</u>. Hence, this research examines the predictors that affect airline passengers' intentions to use electronic booking (e-booking) for mobile travel booking. The relationships between image and airline passengers' perceived usefulness of e-booking for mobile travel booking is also <u>inspected investigated</u>.

**Design/methodology/approach** – Data was <u>analyses analyzed</u> using the <u>Structural Equation</u> <u>Mmodelling</u> (SEM) technique via the <u>Aanalysis of Mmoment Structures</u> (AMOS) software among 300 respondents who <u>have</u> had prior experience <u>in-using the</u> e-booking platforms of hotels and airlines.

Findings – SEMThe results of the SEM analysis revealed that perceived ease of use, perceived usefulness, and perceived value were the significant predictors that influenced airline passengers' intentions to use e-booking for mobile travel booking. E-booking platforms is are perceived to be easy to use as the operationalization of the system is less intricate, and their dealings with e-booking platformit requires lesser degree of mental effort, and it is easy to get the system to do what they want it to do. In addition, similar support was found in the effect between image and the perceived value of e-booking for mobile travel booking.

Practical implications - The degree of perceived value of the airline passengers' perceived value can be further strengthened when they are assured of certain security aspects like the presentation of reliable, and truthful information presented in theon websites and assurance that the protection of customer information entered viain the e-booking system, is well protected, They also appreciate it whenas well as error free systems should not be left behind by the website designers, managers of airline carriers companies, and its online reservation marketers use error-free systems and proceduresing managers.

Originality – These This results adds to the growing literature aroundon mobile travel booking and helps to attest under line the importance of e-booking platforms for mobile travel booking, which signifies ying that the proposed theoretical model eancould be used as a baseline model in future research.

**Keywords** – E-booking, Mobile travel booking, Perceived ease of use, Perceived usefulness, Perceived value, Image

#### 1.0 Introduction

With the progression of the Information and Communications Technology (ICT), mobile devices like smartphones is the main channel for allow consumers to access the Internet for to retrieve information retrieval on a variety of services, including tourism—related products. For instance, the demand of smartphones usage in the Malaysian market is positive year by year whereby Statista (2017) revealed that the number of there were 14.5 million—smartphone users increased to 14.5

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**Commented [.2]:** As US English is used consistently in this paper, 'modelling' should be spelled with one 'l'.

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million in 2015, and has climbed to 16.4 million in 2016. T, and this number is expected to reach to-17.8 million smartphone users in 2017. Indeed, Statistic Brain (2015) reported that consumers' acceptance forof travel booking viavaries depending on whether they use mobile devices andor the Internet. It found that is varies of which 65% of tourists bookmake hotels reservations via mobile devices immediately at the same time of their browsing day, while 57% of travel reservations were made on the Internet., and they mainly rated Hotwire.com was rated as the most top visited online travel sites by traffic, followed by Orbitz.com; and Travelocity.com.

Hotels, airlines, and online travel sites are enriching their business operations by slot inenhancing their websites with mobile travel booking features in the websites. This movement development has resulted in the tour and activity providers to receiving around up to 30% 40% more bookings after employing the online booking systems, as reported in TrekkSoft (2016). However, this percentages portray that there is still shows that a biglarge portion of consumers have resistance are still reluctant to use e-booking for mobile travel bookings globally, which implies that ying the website builders for hotels, airlines, online travel sites, and tour and travel operators should design a more responsive e-booking platform to persuade more demand from travelers, including airline passengers, - to book direct via the Internet. Earlier scholars like Al-Maghrabi, Basahel, and Kamal (2011), and Amaro and Duarte (2015), revealed that there is scant empirical research has been conducted on online reservations, including mobile travel booking, among airline passengers<sup>2</sup> in developing countries. Hence, the objective isof this research is twofold: to examine the predictors that affect airline passengers' intentions to use e-booking for mobile travel booking and to investigate the relationships between image and airline passengers' perceived usefulness of ebooking for mobile travel. This quantitative research draws on earlier research to develop a conceptual framework that hypothesizes hypothesizes the impact between diverse predictors and airline passengers' intentions to use e-booking for mobile travel booking.

The rest of this paper is prepared in five sections. Reviews one the relevant literature is are provided in section two while the ensuing section, section three, introduces the research methodology applied in this study. The analysis of the data using the structural equation modelling (SEM) approach is described in section four. The paper then proceeds to discuss the resultant data in section five. The last final section encloses deals with the conclusions and implications of the study as well as future research directions.

### 2.0 Literature Review

This research utilized factors such as behavioral intention, which is derived from the theory of reasoned action (TRA), and two predictors of technology acceptance model (TAM), namely perceived usefulness and perceived ease of use, as well as a predictor of the theory of planned behavior (TPB), (i.e., subjective norms in the proposed theoretical model). Additionally, new factors, namely such as image and perceived value were also incorporated into the model in order to increase its explanatory ability. A Description regarding of this is presented as follows.

## 2.1. Behavioral Intention to Use

Behavioral intention measures the tendency of an individual tendency to take part in a given behavior which that can be predicted when an individual elects to either execute or not execute

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Commented [.6]: When you say 'Internet' here, do you mean 'computers' to differentiate between consumers who use mobile devices? Don't forget that those consumers are also using the Internet when they use their mobile devices. that behavior (Ajzen, 1991; Ajzen & Fishbein, 1980). In other words, it is an 'indications of how hard are people planning to try and how much effort they are planning to exert -in order to perform the behavior" (Ajzen, 1991, p. 181). In this study, when there is a greater intention foron the part of consumers to use e-booking via the smartphones, they will put more effort to exploringe the system to achieve their aims inof buying flight tickets via the Internet. Indeed, their consumers learning to use the systems ison a voluntary basis.

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